

Specific Property Call

Hi, this is _____ with the DeVoe Group at EXP realty, do you have a moment?



Great! Real quick.. I'm working with a set of buyers... they are investors looking to purchase home unique home, similar to yours. . . . A duplex in Hoboken, which has more of the feel of a home, than a small condo.

As you probably know, there aren't many options currently on the market. So, I wanted to reach out to YOU.. to see if maybe YOU'D consider selling if the right offer came along.



SELLER : Depends on how much.

YOU: Comes down to money right!? Well let me ask you before we go further, was there a price that you had in mind that would make sense for you?

SELLER : Not really, what do you think its worth?

YOU: That's the big question right? Can I make a recommendation? Since every home is different, can you share some of the features and benefits with me first, and then I'll be able to put a quick report together for you. Sound good?

Great, so can you tell me some of the features and benefits of the home that I can use for comparables?

..... Excellent. So whats the best email for me to send the report to? Great, I'm going to send it over when you get it please just let me know you got it, and I'll follow up with you tomorrow. Sound good?